

# QUALIFIED BUSINESS LEAD

\_\_\_ 1<sup>st</sup> Level (You are using a member)

\_\_\_ 2<sup>nd</sup> Level (Someone you know is using a member)

\_\_\_ 3<sup>rd</sup> Level (Referring a member of another chapter)

Referred to:

Date:

Referred from:

Phone:

Company & Name to contact:

Phone:

Specifics concerning this lead:

White Copy - Receiving Member---Yellow Copy - Chapter ---Pink Copy - Giving Member © 2006 Business Referral Network of Pittsburgh, LLC